

Message Text

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PAGE 01 JIDDA 00232 130548Z

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ACTION NEA-10

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R 121400Z JAN 76
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INFO SECSTATE WASHDC 3353

UNCLAS JIDDA 0232

E.O. 11652: N/A

TAGS: BEXP, SA

SUBJECT: SPECIAL TRADE OPPORTUNITY

A. THE NUCLEAR ENGINEERING DEPARTMENT, COLLEGE OF ENGINEERING, UNIVERSITY OF RIYADH, SAUDI ARABIA, REQUIRES A TRIGA REACTOR, 1 MW STEADY STATE POWER WITH CAPABILITY OF 3MW NEUTRON FLUX ABOUT 2 X 10³ CM² SECOND, IT CAN BE PULSATED BY REACTIVITY INSERTION TO ABOUT 'DELTA' K X K-3.3 RESULTING IN A PEAK POWER PULSE.

B. NEUTRON GENERATORS COMPLEMENTARY TO THE INSTALLATION OF THE ABOVE.

APPROXIMATE VALUE \$4 MILLION.

2. THE PURCHASE IS TO BE EFFECTED THROUGH A LOCAL AGENT. SAUDI OVERSEAS MARKETING & TRADING COMPANY (SOMATCO), P.O. BOX 1951, RIYADH, SAUDI ARABIA, REQUESTS OFFER FROM 'TRIGA REACTOR DEPT., GULF ENERGY AND INSTRUMENTS SYSTEMS, P.O. BOX 608, SAN DIEGO, CAL. 92112 FOR (A) ABOVE; TEXAS NUCLEAR COP. (SUB. OF NUCLEAR CHICAGO CORP.), 9101 HIGHWAY 183, P.O. BOX 9267, ALLENDALE STA., AUSTIN, TEXAS 78755 FOR (B) ABOVE.

3. WE UNDERSTAND THAT THE UNIVERSITY HAS THE U.S. GOVERNMENT AUTHORITY TO MAKE THIS PURCHASE. WE FURTHER UNDERSTAND THAT CANADIAN, GERMAN AND FRENCH COMPANIES HAVE ALREADY SUBMITTED THEIR PROPOSALS. AS ALL BUSINESS IS CONDUCTED THROUGH A LOCAL
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PAGE 02 JIDDA 00232 130548Z

AGENT SOMATCO WISHES THAT BOTH COMPANIES APPOINT THEM AS AGENT.

THE EUROPEAN AND CANADIAN FIRMS ARE NEGOTIATING THROUGH THEIR AGENTS. SOMATCO HAS EXCELLENT AND CLOSE CONTACTS WITH THE UNIVERSITY AND HAVE REQUESTED THE AUTHORITIES TO DELAY SELECTION OF SUPPLIER IN VIEW OF NO U.S. COMPANY PARTICIPATING.

4. THERE WILL BE NO TENDER AND AN AMERICAN COMPANY WILL BE PREFERRED. ALL CORRESPONDENCE SHOULD BE ADDRESSED TO THE ATTENTION OF MR. M. A. HAMMAD, MANAGER. CABLE ADDRESS IS SOMATC. A WTDR (04/74) ON SOMATCO IS ON FILE WITH COMMERCE AND IS BEING UPDATED.
HORAN

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